

iVIEW Suite vs. Tandberg TMS

Tandberg's TMS (Tandberg Management Suite) provides an old school user paradigm that does not provide virtual conference rooms, but is very expensive.

Key Selling Points

Ad-hoc Conferences / Personal Virtual Rooms

Industry trends show that conferencing is becoming more ad-hoc and less scheduled. iVIEW supports ad-hoc conference creation across a large distributed conferencing infrastructure including the use of personal virtual rooms where for example, you could immediately tell the other parties to meet you in your personal virtual room number, i.e. 1200. iVIEW provides automatic cascading of conferences in both scheduled and ad-hoc conference modes. TMS only performs automatic cascading for scheduled conferences. TMS also does not have the concept of a personal, virtual room as iVIEW does. These limitations severely limit the utility of TMS in an ad-hoc conferencing environment.

Bandwidth Management

RADVISION's iVIEW provides extensive capabilities to configure available bandwidth and roundtrip delay between sites. iVIEW then takes this information into account when scheduling conferences. This is especially important with the bandwidth required for HD conferences. Users with HD equipment have high expectations of call quality and iVIEW effectively tracks the bandwidth providing assurance when scheduling calls that the bandwidth is reserved and the network not "overbooked". Tandberg TMS has no option to configure available bandwidth and roundtrip delay between sites, conferences scheduled do not take limitations of bandwidth and delay into account when building the conference topology.

Extensive Distributed Deployment Support

RADVISION's iVIEW provides a sophisticated management solution for a distributed deployment. A distributed deployment is particularly important for supporting the scale of a large organization – especially with the bandwidth demands of HD and the scalability implications of desktop conferencing. Notable advantages for supporting a distributed deployment are bandwidth reservation and automatic cascading of ad-hoc conferences providing a "Virtual MCU" across multiple distributed MCUs along with virtual rooms for ease of use and a unique IVR solution for multiple distributed MCUs. The Tandberg solution does not effectively provide a scalable solution with distributed MCUs as conferencing users move away from scheduling and over to ad-hoc, on-demand conferencing.

Price

RADVISION's iVIEW is included at no additional cost with the SCOPIA Elite and SCOPIA 100/400 complete solutions. The solution packages include the SCOPIA MCU, iVIEW management for a single MCU, and SCOPIA Desktop. For SCOPIA Elite and SCOPIA 400/1000 custom configured systems (and multiple MCU management), iVIEW has a special offer price of \$15,000 for 50 ports with no additional charge for Microsoft or IBM integration. An equivalently configured TMS system including Outlook scheduling (without desktop conferencing, but with a server appliance) has a list price of \$37,800. RADVISION provides significantly more value and a lower entry price (included with many systems) for its iVIEW management solution than Tandberg's TMS.

TMS Pricing

Basic TMS license with scheduling for 10 systems	\$2,900 (\$290 per system)
Base appliance server and scheduling for 25 systems	\$13,900 (\$556 per system)
Base with Exchange/Domino and OC/Sametime for 25 systems	\$25,400 (1,016 per system)
Management of 25 additional systems	\$4,300 (\$172 per system)
Microsoft Exchange integration (Outlook scheduling) for 25 systems	\$9,800 (\$392 per system)
IBM Lotus Domino integration (Notes scheduling) for 25 systems	\$14,800 (\$592 per system)
Microsoft Office Communicator integration (IM launching) for 25 systems	\$2,500 (\$100 per system)
IBM Lotus Sametime integration (IM launching) for 25 systems	\$4,200 (\$168 per system)
Network Integration Package (PLCM, RVSN, or Cisco) per system	\$40,000

Feature Table

Feature	RADVISION iVIEW	Tandberg TMS	Comments
Directory Integration			
IBM Lotus Domino	✓	Limited	TMS: does not support Lotus Domino 8.5
Microsoft Active Directory	✓	✓	
Basic Scheduling Features			
Microsoft Outlook Integration	✓	✓	
IBM Lotus Notes Integration	✓	Limited	TMS: does not support Lotus Notes 8.5
Web Scheduling	✓	✓	
Meeting Templates For 1 Click Scheduling	✓	✓	iVIEW: each user can create own pre-defined settings / attendee list & schedule meeting with 1 click
Unified Communications Integration			
Microsoft OCS 2007	✓	✓	
IBM Lotus Sametime	✓	Limited	TMS: does not support Sametime 8.0
Alcatel-Lucent My Teamwork	✓	No	
Basic Ad-hoc Features			
Virtual Room Concept Per User	✓	No	
Virtual Room Customization Per User	✓	No	
Dynamic Auto Cascading For Ad-hoc Conferences	✓	No	Mandatory feature for big deployment with multiple MCUs
Advanced Scheduling Features			
Automatic Cascading	✓	✓	
Hiding of Distributed Topology	✓	✓	
Bandwidth Optimization	✓	No	TMS: no option to configure available bandwidth & roundtrip delay between sites, conferences scheduled do not take limitations of bandwidth and delay into account
Automatic Endpoint Invitation	✓	✓	
Flexible Dial-in/out Per Participant For ISDN / IP	✓	Limited	TMS: very limited, dial-in only, on a per conference basis
Private Address Book For Each User	✓	No	TMS: users cannot create personal address book
Supported Protocols			
H.323, H.320, SIP	✓	✓	
Built-in SIP B2B UA (Simplified Integration & Dial Plan)	✓	No	iVIEW: great added value with the "All in one" approach
User Experience & Ease of use			
IP Dialing Solution For Multiple MCU's	✓	No	
IVR Solution for Multiple MCU's	✓	No	
Waiting Room Functionality	✓	No	
Advanced Scheduling Features			
Operator Can Control Users Location In Layout	✓	No	
Drag-and-drop Users To Subframe	✓	No	
Cascaded Conference Control (Flat & Tree View)	✓	No	
Least Cost Routing Using ISDN Islands	✓	✓	
Meeting Layouts			
Dynamic Layout	✓	✓	
Automatic Switching	✓	No	
Pre-position Participants In Specific Frame	✓	No	
Advanced Resource Reservation			
MCU / Gateway Resource Reservation	✓	✓	
Bandwidth Reservation	✓	No	TMS: does not reserve BW between IP sites
Ad-hoc Point-to-Point Call Monitoring	✓	✓	iVIEW: using API with RVSN Gatekeeper, any point-to-point call can be monitored & controlled
Conference Termination			
Terminate at Scheduled Time	✓	✓	
Terminate When Host Leaves	✓	No	
Auto Extend	✓	No	
Extend Meeting Via Scheduler UI	✓	No	
Conference Control			
Works On Any Client, No Download / Install	✓	No	TMS: requires Java
Reposition Participants In Video Frame On the Fly	✓	No	
Lock Conference	✓	No	
Advanced Conference Stats. (Codecs, B/W, Etc.)	✓	No	
Invite Additional Participants	✓	Limited	TMS: invite global terminals & rooms only
Invite Participants with Specific Bandwidth	✓	✓	
Invite Participants to Specific Positioning Layout	✓	No	
Scalability			
MCU Farm Support (Conference Hunting)	✓	No	
Redundancy	✓	✓	
Virtual MCU - Same Conference ID For All Across MCUs	✓	No	
Reports & Statistics			
CDRs & Reports	✓	✓	
Graphs And Advanced Statistics	✓	Partial	iVIEW: comprehensive executive statistical summary
Endpoint Management			
Automatic Element Discovery	✓	✓	
Real-time Monitoring	RVSN, PLCM, Tdbrg.	PLCM, Tdbrg.	TMS: requires additional cost
Remote Mass Software Update and Mass Configuration	RVSN, PLCM, Sony, Tdbrg.	PLCM, Tdbrg.	TMS: requires additional cost
SNMP Trap Forwarding	✓	No	
Corporate Address book	Roadmap	✓	

About RADVISION

RADVISION (NASDAQ: RVSN) is the industry's leading provider of market-proven products and technologies for unified visual communications over IP and 3G networks. With its complete set of standards based video networking infrastructure and developer toolkits for voice, video, data and wireless communications, RADVISION is driving the unified communications evolution by combining the power of video, voice, data and wireless – for high definition video conferencing systems, innovative converged mobile services, and highly scalable video-enabled desktop platforms on IP, 3G and emerging next generation networks. For more information about RADVISION, visit www.radvision.com

USA/Americas
T +1 201 689 6300
F +1 201 689 6301
infoUSA@radvision.com

EMEA
T +44 20 3178 8685
F +44 20 3178 5717
infoUK@radvision.com

APAC
T +852 3472 4388
F +852 2801 4071
infoAPAC@radvision.com